

# Careers

## Current Job Vacancies: Debt Recovery Agent

We are currently seeking self-motivated and reliable individuals to join our team.

As this position primarily involves making outbound calls to negotiate payment, a professional and assertive attitude is required. Good command of English is essential to the role. Experience within the credit industry is preferred. Full training will be provided.

Please send your CV to [careers@actcredit.com](mailto:careers@actcredit.com) -----  
-----

### Business Development Manager

We are seeking a dynamic Sales person, with at least 2 years experience within field sales, who will be instrumental in building and expanding our sales base throughout the UK to achieve continued sales growth of our service. The successful candidate must be a team player and someone willing to be integral in the development of the company as a whole

Reporting to the Directors, you will be responsible for sourcing new clients as well as servicing existing accounts. You will be required to arrange appointments and sell our services in a variety of industries to include Hospitals, Universities and commercial companies.

### Skills

- Successful sales background
- Negotiating skills in order to secure new clients
- Good written and verbal communications
- Excellent telephone manner

- Ability to control a conversation with a professional yet persistent approach
- Customer care experience
- Financial awareness
- Accurate computer skills
- Administrative and clerical skills

#### Personal Attributes

- A pleasant, outgoing personality and the ability to mix well at all levels
  - Team player
- Confident and professional manner
- The ability to use one's own initiative and work to strict targets and deadlines
- Astuteness
- Flexible and adaptable approach

Please send your CV to [careers@actcredit.com](mailto:careers@actcredit.com)