

## Outsourcing

Many organisations, both large and small, are following the trend towards decentralisation. They are increasingly taking the view that they should concentrate on their core business activities and are therefore outsourcing the more peripheral parts of their operation.

They have come to realise that the fixed costs involved in financing and supporting an internal credit control facility are not as cost-effective as outsourcing to an experienced and specifically focussed third party. Outsourcing allows them to concentrate fully on their key objectives by leaving the majority of the credit management activity to the experts. As a result, clients usually witness an increase in the productivity of their specialised fields and furthermore, a marked improvement within their financial control.

We aim to improve cash flow and offer a full credit control facility operating as you, the client. Our Collectors work very closely with you to provide a synchronised and undisclosed service. We offer a seamless interface using your internal procedures and ensure that yours and your customer's needs are satisfied. We will make sure that you retain your customers whilst at the same time collecting your due accounts.